

## Trustee of the Year, 2010

AvSuper's Chairman, David Leggo, was awarded 'Trustee of the Year' for 2010, the highest accolade of the Australian Institute of Superannuation Trustees.



This is an important industry acknowledgement of the diligent contribution David has made over nearly 20 years with AvSuper to all aspects of the Fund and his commitment to improving superannuation as a long term savings vehicle, his active involvement in the super industry and his dedication to looking after the retirement savings of AvSuper members.

## AvSuper's new Investment Options!

In response to requests for greater choice and flexibility, AvSuper is about to introduce the Australian Shares and the International Shares investment options. With AvSuper's size and scale we get very competitive pricing, so these new options may provide a cost effective solution if you're thinking about investing some of your super in sharemarkets.

AvSuper's investment managers are carefully researched and monitored by our experienced Investment Committee supported by professional investment consultants. Now you don't have to pay high fees, waste time and energy researching shares of individual companies or deal with share brokers and complex on-line trading tools in order to invest in sharemarkets. We expect these options to be available from late May 2010 and we'll write to you soon with additional information.

\* MIC is not available to defined benefit accounts. If you do not make a choice, your money will be invested by default in AvSuper's Growth investment option.

## New Chair For AvSuper Trustee

This will be my last AvSuper Bulletin to you as I retire from the Fund on the 30th April. I am delighted to announce that Mr Tom Grant will take over as Chairman of the Trustee Board from May. Tom has a long history on the Board, and extensive experience in investments. I wish Tom and all AvSuper Directors ongoing success in managing the very competitive superannuation fund that AvSuper has become.



Investment markets have continued to be strong after having a significant negative month during January. Importantly, the property market "appears" to have reached a plateau from which we are hopeful that valuations will begin to improve over the next twelve months. Returns for all of AvSuper's investment options are detailed in this bulletin, together with news of an expansion in the investment options available to you.

It has been a privilege to have been part of the team involved in managing your retirement savings over the last 18 years. The Fund is well managed and provides you with a very cost effective way to save for your retirement.

I leave AvSuper knowing that both the Board and management team under the leadership of CEO Michelle Griffiths will continue to successfully develop and grow YOUR fund.

David Leggo, Chairman

## March investment update

For the third consecutive quarter, AvSuper's investment options returned positive earnings with the global economic recovery continuing to gain momentum during the March quarter. The Trustee is looking forward to the prospect of positive investment returns this financial year.

Consumer and business confidence remains high in Australia, and Australian shares were up 1.1% for the March quarter (a whopping 27.24% for the financial year to date). Energy and mining were among the best performing sectors. Property returns were largely flat for another consecutive quarter, however, AvSuper's Infrastructure (4%) and Fixed Income (4.1%) portfolios gave strong returns for the quarter.

Global sharemarkets were rocky, but ended positive for another quarter, returning 2.8% (17.8% FYTD), behind strong US market performance. Performance across European share markets was also stronger, and emerging markets continued their trend of positive performance with Hungary, Turkey, India and Brazil leading the sector.

## Accumulation investment returns (net fees and taxes) for the quarter to 31 March

Investment Option	Quarter	Financial year to date	5 years (annualised)
Growth#	1.6%	14.4%	3.9%
Conservative Growth	2.0%	2.0%	N/A*
Stable Growth	1.9%	10.1%	4.6%
Cash	0.8%	2.0%	4.7%
High Growth	1.6%	19.7%	3.6%

Past performance may not be an indicator of future performance.

# Your super will be invested in our Growth Option if you don't make an investment choice.

\* Conservative Growth option introduced 1 January 2010

## Contact us

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## Welcome to new AvSuper Directors & Staff!

The AvSuper team welcomes our new Administration Manager, Sara Stidworthy, and Office Manager, Emily Duke.

We are also pleased to introduce two new AvSuper Directors, Michael Fisher and Glenys Roper. Visit our website for more information about each of their skills and experience.

### Team profile

If you've been an AvSuper member for a while, it's very likely you've met or spoken with John...

**Name:** John Hackett

**Title:** Member Services Manager

### Joined AvSuper?

1 July 1990 when it was called the CAA Staff Superannuation Fund. It became AvSuper in 1995.

### What does your role involve?

Seminars, seminars, seminars. I'm also responsible (along with Tim) for the member contact centre.

### What is your super experience?

Spans over 30 years, including the administration of Disablement claims and Death benefit claims, and knowledge of the defined benefit schemes which apply to the Commonwealth public service.

### Where would you love a holiday?

Tassie

### Who is your favourite author?

Stephen King

### Your favourite part of being in the AvSuper team...

the cooperative and harmonious working relationship not just between individuals but also collectively as a team.

AvSuper is run only to profit members, doesn't pay commissions to financial advisors, has strong long term investment returns and charges low fees to keep your money growing.



## AvSuper now authorised to give product advice

AvSuper is very pleased to be one of the first super funds in Australia to be authorised, under ASIC's class order *Intra-fund superannuation advice relief to trustees*, to provide fund-specific financial advice to members.

Once the new service is finalised, we will let you know how to access our advice service.



## Don't miss out on your Government co-contribution!

With the end of financial year approaching, now is the time to be thinking about making personal contributions to qualify for a co-contribution (\$1 for every \$1 you make in personal contributions), a tax deduction, or a spouse tax offset if you are eligible - visit our website for more information about eligibility. You can make personal contributions via cheque, lump sum deposits or regular debits from your bank account.

## Income Stream Annual Reviews

Over the past two financial years the Government offered drawdown relief for super income stream recipients as a result of the economic environment. This meant income stream members were allowed to halve their usual minimum income stream payment amounts for 2008/2009 and 2009/2010. This relief ends on 30 June 2010.

Therefore from 1 July 2010 all income stream members who took advantage of this relief will receive income stream payments based on the usual minimum percentages. All income stream members can still choose set dollar amounts or percentages above their minimum at any time during the financial year (subject to a maximum of 10% for transition to retirement income streams).

We will write to all income stream members in the new financial year to seek confirmation of their income stream requirements.

## Member Online update

If you have an income stream, you can now update your personal details and switch investment options through Member Online. It's free and easy to access via any page of our website.

## Income Stream Investment returns (net of fees) to 31 March 2010

When thinking about your super (even in retirement), don't just think about short term results - look ahead and plan for the long term. By comparing investment performance over the long term, such as over five to ten year periods, you can gain a better perspective of the performance of your super investment.

Investment Option	Quarter	Financial year to date	5 years (annualised)
Growth#	1.8%	15.9%	3.9%
Conservative Growth	1.8%	1.8%	N/A*
Stable Growth	2.1%	11.5%	4.8%
Cash	0.9%	2.4%	5.3%
High Growth	1.7%	21.2%	4.0%

Past performance may not be an indicator of future performance. Taxes generally do not apply for income stream accounts.

# Your super will be invested in our Growth Option if you don't make an investment choice.

\* Conservative Growth option introduced 1 January 2010